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Ninja Selling: Subtle Skills. Big Results. by Larry Kendall

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Ninja Selling teaches readers how to shift their approach from chasing clients to attracting clients. Readers will learn how to stop selling and start solving by asking the right questions and listening to their clients.

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As shocking as that may sound, it's true. *Ninja Selling: Subtle Skills, Big Results* by Larry Kendall is a blueprint for what has made Larry and his associates at The Group, Inc. in Fort Collins, CO, one of the most successful real estate companies in the country. In the book, he offers up the principles and techniques that he has used to build a

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successful and lasting career in real estate.

Book review: Ninja Selling - Subtle Skills, Big Results

Larry Kendall's new book, *Ninja Selling: Subtle Skills. Big Results*, which hits bookstores on January 3, 2017, solves the most difficult challenges of sales and

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business development professionals by unlocking the secrets of what really matters most to a big sale—the customer!

Ninja Selling: Subtle Skills. Big Results | Home Business ...

Ninja Selling is a seamless method to organize your business, client base, and

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daily habits to achieve your real estate and personal goals. Larry Kendall's approach has challenged me to tap into the right mindset to be the best person and realtor possible. The training classes provide helpful tips and routines for new and experienced agents ...

Ninja Selling

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Ninja Selling | 2018 Axiom Business Book Award Winner, Gold Medal Stop Selling! Start Solving! In Ninja Selling, author Larry Kendall transforms the way readers think about selling. He points out the problems with traditional selling methods and instead offers a science-based selling system that gives predictable results regardless of

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personality type.

Ninja Selling : Subtle Skills. Big Results. by Larry Kendall

Ninja Selling teaches readers how to shift their approach from chasing clients to attracting clients. Readers will learn how to stop selling and start solving by asking the right questions and listening

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to their clients.

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Ninja Selling teaches readers how to shift their approach from chasing clients to attracting clients. Readers will learn how to stop selling and start solving by asking the right questions and listening

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to their client “If you are a sales leader, division manager, or company CEO, I suggest you have every salesperson on your team read, devour, and apply the information in this book.

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Results.: Kendall, Larry ...

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“People do not decide their futures. They decide their habits and their habits decide their futures.” —F.M. Alexander”
— Larry Kendall, Ninja Selling: Subtle Skills.

Ninja Selling Quotes by Larry

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Kendall

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